

APPROVED BY BOARD

ADOPTED
6.1

Office of the Superintendent of Schools
MONTGOMERY COUNTY PUBLIC SCHOOLS
Rockville, Maryland

September 12, 2024

MEMORANDUM

To: Members of the Board of Education
From: Thomas W. Taylor, Superintendent of Schools
Subject: Procurement Contracts of \$25,000 or More



WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; now therefore it be

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

020221 Fleet Management Technologies for Related Software Solutions
Responsible Office: Office of District Operations—Department of Transportation
Description: This is a request to purchase GPS devices under a bridge contract through Sourcewell contract 020221-SAM to allow for the continuity of licensing and service of GPS devices currently on Montgomery County Public Schools (MCPS) buses, incoming buses, as well as fleet vehicles in the Office of Systemwide Safety and Emergency Management.

Awardee:
Samsara Networks Inc., San Francisco, California \$425,000

062320 Equipment Rental with Related Services—Extension
Responsible Office: Office of Facilities Management
Description: This is a request to extend the bridge contract through Sourcewell to supply portable stadium lighting for the safety and security of students, staff, and community members at high school football games.

Awardee:
Sunbelt Rentals, Inc., Baltimore, Maryland \$93,500

1201.1	<p>La Cultura Cura and Transformational Learning Responsible Office: Office of School Support and Improvement—Office of Well-Being and Student Services Description: This is a request for additional funds to provide professional development assisting educators working with students in a trauma-informed manner.</p> <p><u>Awardee:</u> (See note on page 5) National Compadres Network, Inc.,* San Jose, California</p>	\$62,000
230203	<p>Sports, Activity Equipment, and Related Services Responsible Office: Office of Facilities Management—Division of Design and Construction Description: This is a request to bridge the contract through the TIPS/Region 8 ESC contract, to purchase portable outdoor scorer's tables for Seneca Valley and Damascus high schools.</p> <p><u>Awardee:</u> Aluminum Athletic Equipment Co., Royersford, Pennsylvania</p>	\$50,000
4095.8	<p>Lamps—Extension Responsible Office: Office of Facilities Management—Division of Maintenance and Operations Description: This is a request to exercise the second of three possible extensions of the annual contract for the purchase of lamps used within all MCPS facilities and stocked in the Department of Materials Management (DMM) warehouse.</p> <p><u>Awardee:</u> C.N. Robinson Lighting Supply Company, Inc., Baltimore, Maryland</p>	\$230,000
4133.4	<p>Rental, Laundering, and Purchase of Uniforms—Extension Responsible Office: Office of District Operations—Department of Transportation Description: This is a request to exercise the second of four possible extensions of the annual contract to provide laundering services and purchase of uniforms for MCPS DOT staff.</p> <p><u>Awardee:</u> Dempsey Uniform & Linen Supply, Inc., Jessup, Pennsylvania, Local Affiliate, Baltimore, Maryland</p>	\$60,000

4287.1	<p>College Readiness Assessment Programs Responsible Office: Office of the Chief Academic Officer—Curriculum and Instructional Programs Description: This is a request to exercise the annual extension of the contract for College Readiness Programs, including SAT, ACT, PSAT/NMSQT, ACCUPLACER and the 10th grade “SAT School Day” event, through June 30, 2025.</p> <p><u>Awardee:</u> College Board, Princeton, New Jersey</p>	\$852,480
7104.8	<p>Refrigerated Cargo Truck Responsible Office: Office of District Operations—Department of Materials Management—Division of Food and Nutrition Services Description: This is a request to add an additional supplier to the awardees under the contract as there is an extensive delay in the delivery of essential trucks from the awarded supplier.</p> <p><u>Awardee:</u> Beltway International Trucks, Baltimore, Maryland</p>	\$0
8518.1	<p>Safety Training Responsible Office: Office of Facilities Management—Division of Maintenance and Operations (DMO) Description: This is a request to provide training to DMO maintenance employees, up to date certifications for safety training, fall protection, and bucket truck operation. DMO staff need this training to safely perform their work duties as outlined in the Service Employees International Union Local 500 contract, Article 24, Safety and Health.</p> <p><u>Awardee:</u> United Rentals North America, Inc., Gaithersburg, Maryland</p>	\$50,000
9006.8	<p>Shade and Upholstery Material—Extension Responsible Office: Office of Facilities Management—Division of Maintenance and Operations Description: This is a request to exercise the third and last extension of the annual contract for the purchase of shade and upholstery materials.</p> <p><u>Awardees:</u> (See note on page 5) Frankel Associates Inc., Bay Shore, New York Grody’s Inc., Baltimore, Maryland Mileham & King, Inc., Gaithersburg, Maryland Wave Fabrications, Inc.,* Smithtown, New York Total</p>	\$800,000

9013.11	<p>Industrial and Technology Education Hand Tools—Extension Responsible Office: Office of the Chief Academic Officer—Office of Curriculum and Instructional Programs Description: This is a request to exercise the third of three possible extensions of the annual contract for the purchase of industrial and technology education hand tools by middle and high schools with tech-ed departments. Items no longer will be housed at, or purchased by the warehouse.</p> <p><u>Awardees:</u> (See note on page 5) Hilti, Inc., Tulsa, Oklahoma Liberty Lumber & Supply Co., Baltimore, Maryland Metco Supply, Inc., Leechburg, Pennsylvania Paxton/Patterson LLC, Alsip, Illinois Snap-On Incorporated, Kenosha, Wisconsin W&S Supply Co., Inc., * Elmwood Park, New Jersey</p> <p style="text-align: right;">Total</p>	\$250,000
9015.9	<p>Ceiling Board and Grid System Materials Responsible Office: Office of Facilities Management—Division of Maintenance and Operations Description: This is a new contract for the purchase of ceiling board and grid system materials, and includes funding for repair, water damage, and state inspections.</p> <p><u>Awardees:</u> (See note on page 5) B&B Concepts Inc.,* Mount Airy, Maryland Liberty Lumber & Supply Co., Baltimore, Maryland</p> <p style="text-align: right;">Total</p>	\$270,000
9052.11	<p>Portable and Team Bleachers Responsible Office: Office of Well-Being and Student Services—Department of Athletics Description: This is a new annual contract for the purchase of portable and team bleachers.</p> <p><u>Awardees:</u> Pyramid Paper Company, Tampa, Florida Varsity Brands Holdings Co., Inc., Farmers Branch, Texas</p> <p style="text-align: right;">Total</p>	<p>\$1,525 <u>\$62,217</u> \$63,742</p>

9697.3	<p>On Call Worker Safety Fall Protection Projects at Various Locations—Extension Responsible Office: Office of Facilities Management—Division of Maintenance and Operations Description: This is a request to exercise the fourth and final option to extend the contract to complete fall protection projects, including the installation of safety rails. Most of the work is on the roofs, above ceilings and other difficult to reach areas at various MCPS facilities.</p> <p><u>Awardees:</u> (See note below) SFMS, LLC,* Bethesda, Maryland Walker Willis Corp., Sandy Spring, Maryland Total</p>	\$200,000
TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE		\$3,406,722

*Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Division of Procurement, Office of Finance, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in the Division of Procurement files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency [database](#) on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

TWT:IAW:RR:amd

Attachment

BID/RFP No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
020221	Fleet Management Technologies for Related Software Solutions			Bridge Through Sourcewell			
062320	Equipment Rental with Related Services			Bridge Through Sourcewell			
1201.1	La Cultura Cura and Transformational Learning			N/A			
230203	Sports, Activity Equipment, and Related Services			Bridge Through TIPS/Region 8 ESC			
4095.8	Lamps---Extension	11	2	2	0	1	0
4133.4	Rental, Laundering, and Purchase of Uniforms---Extension	9	2	2	0	1	0
4287.1	College Readiness Assessment Programs				N/A		
7094.7	Aftermarket Automotive Parts---Extension	48	7	21	5	14	2
7104.8	Refrigerated Cargo Truck	12	1	1	2	2	0
8518.1	Safety Training				N/A		
9006.8	Shade and Upholstery Material---Extension	15	3	4	1	4	1
9013.11	Industrial and Technology Education Hand Tools---Extension	26	4	6	1	6	1
9015.9	Ceiling Board and Grid System Materials	10	4	3	1	2	1
9052.11	Portable and Team Bleachers	15	2	3	0	2	0
9697.3	On Call Worker Safety Fall Protection Projects at Various Locations---Extension	37	20	3	2	2	1